Can You Hear Me Out There?!?!

Jenine Jenkins J. Smith & Co.

Workshop Objectives

- Understand the differences between hearing and listening.
- Understand 'Active Listening'
- Become familiar with the keys to and barriers of effective listening
- Gain an awareness of active listening skills

What's the difference?

- Hearing
 - Involuntary
 - Perceived noise
 - No comprehension
 - No consent required

- Listening (Passive)
 - Voluntary
 - Attentive
 - Effortless

The Process

- > Hear
 - Sound enters eardrums travels to the brain
- > Attend
 - Brain receives the sound. Decides to pay attention
- Understand
 - Takes what is meaningful. Applies it within context
- > Remember
 - Store information for use later

Barriers to Active Listening

- > Distractions
- Assumptions
- Physical Gestures
- Thinking about the next question
- Talking too much
- Hearing what you want
- Judging
- > Your agenda

Keys to Effective Listening

- Seek Information
- > Reframe, reflect & clarify.
- Pay attention. Observe everything.
- Don't interrupt
- Focus on key words, main ideas and examples
- Ask questions
- > "Yes...and..." Statements

Where to find me...

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Resources

- International Listening Association
 - www.listen.org
- Online English
 - www.eto.english.com
- Michelle Payne, MCC
- www.livestrong.com
- www.study.com
- www.mediaed.org
- > www.mindtools.com